

What to ask when selling a UPS?

1. What is the power consumption of the kit that needs supporting? This is usually supplied in Watts or VA (VOLTS/AMPS). If you know the make and model, you can gain this information from our configurator.
2. What runtime do you require?
3. Would you like a rack or tower solution?
4. What expansion do you foresee in the near future 1-2 years? (Preferable to oversize in case of expansion)
5. Do you need a single phase or three phase solution (Three phase starts at 8000VA) so all smaller units are single phase
6. UPS topology/application? 3-5-9, get the right technology for the right application. A till is happy with a series 3 UPS, mission critical servers really need series 9

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